



EMERGENCY TA Job Posting: APS1035H: Technology Sales for Entrepreneurs

This job is posted in accordance with the CUPE 3902 Unit 1 Collective Agreement.

Job Posting Date: July 09, 2018

Application Deadline: July 27, 2018

Position: Teaching Assistant APS1035 – Technology Sales for Entrepreneurs

2 positions - 25 hours each

1. Course Preparation: 10 hours
2. Classroom: 10 hours
3. Assignment Marking: 5 hours
(Class of 20 students)

The TAs will assist in role play sessions where student teams are required to make a sales pitch to a client, negotiate a contract and conduct market research. The course is interactive and acting skills would be a bonus. TAs will only be required to attend three classes for role play activity plus external meetings to prepare for the sessions.

Qualifications: Experience or training in any/all of sales, negotiation, and marketing are preferred.

Rate of Pay: Current TA rates: U/G: \$ 44.44 /hour; SGS I: \$ 44.44 /hour; SGSII: \$ 44.44/hour

Date of Appointment: September 10th, 2018

For more information about this courses, see <http://gradstudies.engineering.utoronto.ca/professional-degrees/elite-certificate>.

Notes:

1. TA position and hours posted are tentative, pending final course determination and enrollment.
2. The Vice-Dean of Graduate Studies in the Faculty of Applied Science & Engineering has the sole authority to offer the above TA positions.
3. CUPE 3902 Unit 1 Collective Agreement is available at <http://agreements.hrandequity.utoronto.ca>.

To apply for a TA position, please submit a cover letter and a CV to David Duong, elite.meng@ecf.utoronto.ca, by **Friday, July 27, 2018**.

Please note that should rates stipulated in the collective agreement vary from rates stated in this posting, the rates stated in the collective agreement shall prevail. Please note that the above course/position is tentative, pending final course determination and enrolments. The Faculty's hiring policy is available in the Faculty office and at the CUPE, Local 3902 office. In accordance with the Employment Equity Policy, the University of Toronto encourages applications from qualified women and men, members of visible minorities, aboriginal peoples, and persons with disabilities